

DOWN TO EARTH

60TH EDITION

DECEMBER 2012

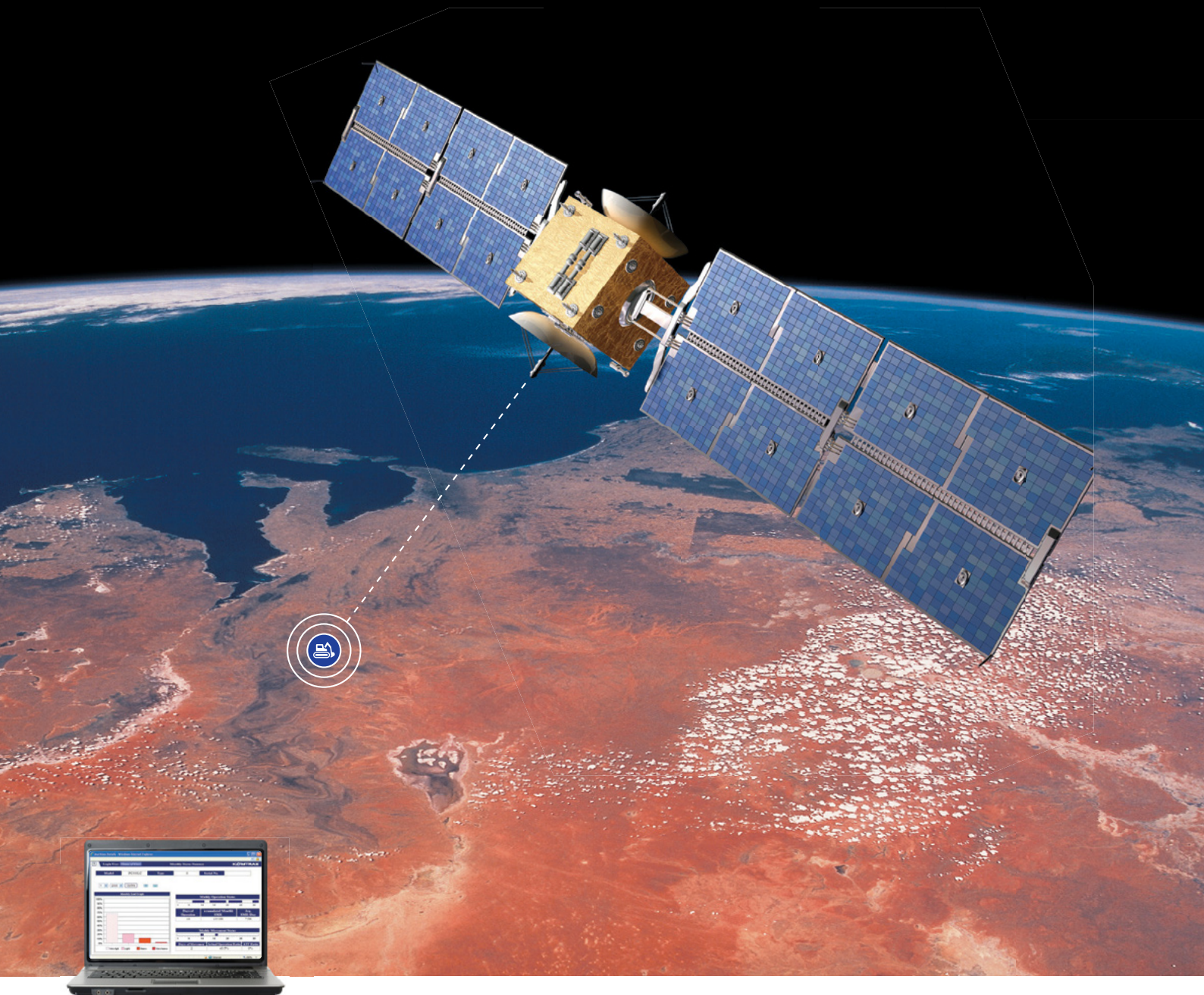


- » Komatsu Hybrid Saves on Fuel
- » GM Mining, Leo Kaloglou
- » Apprentice Program Delivers Benefits

KOMATSU

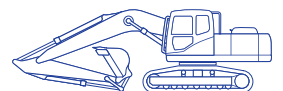
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KOMATSU



COMMENTS

Welcome to Komatsu Australia's D2E magazine. Firstly to our valued customers, please allow me to thank all of you for your business in 2012. It has been an interesting year with very different challenges at the end to those we faced at the beginning, I guess that makes life interesting! Whatever your changing requirements over the year I hope my team has been able to provide the service and solutions you needed.

Nobody knows what 2013 will hold and it is very likely that conditions at the end of the year will again be quite different to those now. I tell my team that you cannot know the future, but it is important to adjust quickly to changing conditions. Therefore I ask them to focus strongly on customer goals first, if not we run the danger of preparing yesterday's solutions. Please be assured of our continuing efforts to support your business in 2013, I know this is going to be even more valued next year for many of our customers, large and small.

I would also like to thank my team for your efforts this year. I have been truly impressed by your capability to go that extra step for your customers, external and internal. I think this type of positive approach makes an incredible difference to the culture at Komatsu and I want to personally thank all of you for making Komatsu Australia a great place for me to spend so much of my time. Actually reading the draft of this D2E really impressed me about the importance of passionate people to our business and the outcomes we can deliver our customers. It really is amazing to read about Eben Le Roux "the world's strongest man" or what about Jodanna our drag racing "fastest mining sales rep"? In particular the example of passion, loyalty and dedication of Ike Murata our "technical guru" who retired in 2012 after 47 years of service to Komatsu, and of course our new young guns represented by Rory Symonds NSW (3rd year) Apprentice of the Year, and more importantly Go-Kart champion material.

Of course this is just a small sample of the 2000 plus Komatsu employees who are focused on your goals. Whatever 2013 holds for you I would like to close by wishing all of you, customers, employees and suppliers, and your families, a very safe and restful festive season. I look forward to meeting the challenges of 2013 head on with you.

Sean Taylor
Managing Director & CEO

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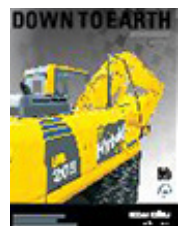
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Web AUS. www.komatsu.com.au
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HYBRID TURNS FIRST SOD IN SUSTAINABLE COMMUNITY



Above from left: Mr Toru Abe - President and Managing Director from Sekisui House Australia, Cr Paul Pisasale - Mayor of Ipswich, Mr Ian Walker - Assistant Minister for Planning Reform, Mr Hide Seguchi - General Manger Australia.

Komatsu's award-winning Hybrid excavator – with its numerous environmental advantages – was recently selected to turn the first sod for a new sustainable community development west of Brisbane.

Ripley Valley, located 5 km south-east of Ipswich and 40 km west of the Brisbane CBD, is set to become one of Australia's largest pre-planned communities, ultimately housing 120,000 new

residents and an estimated 50,000 homes. Being developed by Sekisui House, Japan's leading property developer and largest builder of pre-fabricated sustainable housing, it will take up to 10% of South East Queensland's population growth over the next 20 years, and provide a vital injection into the South East Queensland economy. Sekisui House is master-planning 194 hectares in the urban core of

Ripley Valley, to be known as Ecco Ripley, surrounded by a truly integrated community that will grow over time.

Sekisui House Australia President and Managing Director Toru Abe said the Sekisui House vision for Ecco Ripley is to create a truly smart and sustainable community that is full of life and delivers opportunities of and for a lifetime.

"Ecco Ripley is aiming to set bench marks for new town development, celebrating the best in collaboration of Japanese and Australian innovation and technology."

Komatsu's Hybrid excavator was chosen for the sod-turning ceremony due to its strong environmental credentials, including fuel savings of up to 40% compared with conventionally powered earthmoving.

Hybrid

CAIRNS MULCH TAKES HYBRID TO SAVE ON FUEL

Far North Queensland based Cairns Mulch has recently taken delivery of the first Komatsu HB215LC Hybrid excavator in North Queensland, and plans to use it in applications that maximise its opportunities to save fuel and increase productivity.

Brothers Anthony, Jimmy and Sibby Panebianco got into the business in November 2005 when they decided to shift from cane farming to mulch processing, purchasing an existing operation.

They quickly grew the operation, and the company today works throughout North Queensland, from as far south as central Queensland, up to Cooktown and Weipa.

Today they operate three tub grinders, used for processing trees and other green waste into mulch, with capacities from 75 cu m/hour to 200 cu m/hour. Its customers include shires and councils throughout the

region, as well as contractors, mining companies and farmers. Because of the amount of slewing work required when loading green waste into a tub grinder, the Panebianco brothers could see plenty of potential with the Hybrid – given that its design maximises fuel efficiency in slewing operations.

This is because the concept is based around a high-energy capacitor which stores energy during the slew braking part of the slew cycle – so the more slewing a machine does, the higher its potential for fuel savings.

“I could see real benefits with the Hybrid because of the amount of slewing we do when feeding our tub grinders,” said Anthony Panebianco.

“We anticipate being able to use far more stored electrical energy because of that. The machine is fitted with a grab attachment, so it’s only taking a few seconds to pick

up a load of green waste and drop it in the tub grinder.

“When it’s tight in the stockpile, it might take 10 seconds or 15 seconds to grab a load, but generally we would only take five or six seconds to grab a load, and then you are slewing again,” he said.

“Even when we have to prepare a stockpile, we just grab it with the excavator and throw it into a bigger stockpile – so again, a lot of slewing.

“With the Hybrid, we can really see advantages compared with earthmoving where you spend more time digging than slewing,” Anthony said.

“We are really looking forward to seeing how it performs; I think it will be good for us.”

Cairns Mulch’s HB215LC-1 Hybrid is the first new Komatsu machine it has purchased – although it has run a number of used machines since it started business.

“When we were in farming, we purchased a used excavator that had been traded in from Komatsu,” said Anthony.

“Our first machine was a PC220-5, which we had for a good few years. When we started in the mulching business in 2005, we bought a used PC130-6 plus there was a 2003 PC200-7 which came with the business, and which is still working for us.”

Anthony and his brothers opted for Komatsu Corporate Finance to fund the purchase of their new excavators.

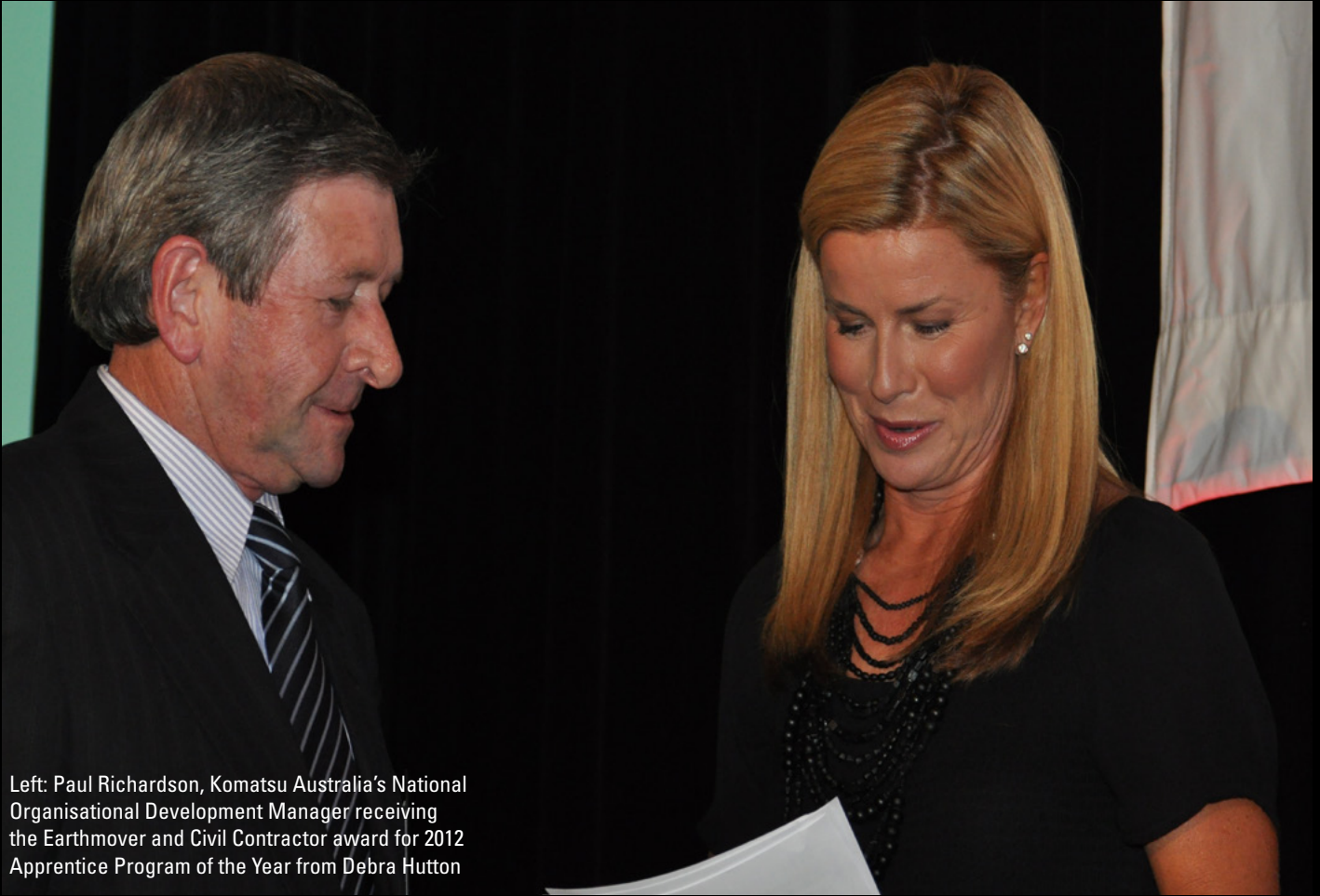
“They were really good to deal with – they gave me a good deal, and it was all very straightforward.

“They understood our business, and it wasn’t like trying to deal with a bank, and the issues you can have there,” he said.

Below right: Anthony Panebianco believes there will be real fuel savings with the new Hybrid HB215-1 excavator



APPRENTICE PROGRAM DELIVERS BENEFITS



Left: Paul Richardson, Komatsu Australia's National Organisational Development Manager receiving the Earthmover and Civil Contractor award for 2012 Apprentice Program of the Year from Debra Hutton

Komatsu Australia received the Earthmover and Civil Contractor's award for the 2012 Apprentice Program of the Year. The following article is courtesy of Earthmover and Civil Contractor publication.

Komatsu Australia received the Earthmover and Civil Contractor's award for the 2012 Apprentice Program of the Year. The following article is courtesy of Earthmover and Civil Contractor publication.

When Komatsu Australia made a commitment to engage 100 apprentices, they didn't do so in the hope of winning an award. But win they did, for an outstanding apprentice program that will develop the skill sets necessary for the next generation of civil construction tradespeople.

The Komatsu R&D department has been working overtime in recent years on a range of innovations that will help change the way that construction equipment is used in the medium to long term.

Exposure to technologies such as hybrid power systems and vehicular automation will place Komatsu's apprentices at the cutting edge of the earthmoving, civil and associated industries.

Their understanding of, and experience with the most modern technologies, will position them light years ahead of their competition

for future roles and allow them to capitalise on growth opportunities in the market as self-employed contractors themselves.

That's not to say that all or even any of Komatsu's apprentices will see the grass as greener on the other side of any fence. A major focus of the company is in delivering a workplace of choice that attracts the best talent regardless of the role, as a process of continual improvement.

This will ensure a steady stream of quality interns entering the system; and a consistent supply of highly qualified tradespeople being produced at the end of their time.

In future years, as more and more OEM's climb aboard the technology train and develop 21st century products with true digital integration – Komatsu's feats won't seem so special. But right here, right now, they're a step ahead of their competitors in terms of their philosophy and their delivery and are very worthy winners of The Earthmover & Civil Contractor Apprentice Program of the Year Award.

Congratulations to Paul Richardson and all the team at Komatsu!



Left to Right: Michael Griffiths (Project Manager, QLD), Anna Wood (Commercial Manager, QLD), David Dickin (Deputy General Manager Operations, QLD) & Aaron Stevens (Planning Engineer, QLD), attended the ceremony and accepted the commendation on behalf of Komatsu Australia.

KOMATSU WINS COMMENDATION IN LORD MAYORS AWARDS FOR INVESTMENT IN WACOL



"Brisbane Marketing worked closely with Komatsu during the planning phases of our new facility in Wacol, which helped to contribute to the successful opening & operation of this facility."

Sean Taylor,
Managing Director,
Komatsu Australia

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BRISBANE'S WORLD CLASS INVESTMENT AGENCY

Brisbane Marketing's Investment Attraction division is the city's inward investment agency.

With an international reputation for success, we work with a diverse group of clients across a range of sectors to help attract new business to Brisbane. We also work across a range of priority projects

identified by Brisbane's unique window of opportunity report including the global resource hub, the Asia strategy and hotels strategy. By connecting leaders of industry and providing the critical information and introductions, we're strategically shaping the future of Brisbane's business environment and helping deliver long-term economic growth for the city.

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Brisbane Marketing
BRISBANE'S ECONOMIC DEVELOPMENT AGENCY

Komatsu Australia officially opened its new state of the art regional headquarters at Wacol in April.

This new facility is a one-stop-shop for our all Queensland customers, as it provides them with sales, service, assembly and remanufacturing of mining and construction equipment all on one site.

This investment was recognised at the recent Brisbane Lord Mayor's awards in October for our investment in Wacol when we received a Commendation Award.

SITE SIZE

» 61,000m²

BUILDING DEVELOPMENTS

» Six buildings, totalling 14,386m² office and assembly workshop, service workshop, remanufacturing facility, track-press/ boilermaker shop, wash-bay, paint-shop.

MINING WORKSHOP

» Production line for Electric Mining Dump Trucks.
» Capacity for 7 x 930E "Ultra- Class" Komatsu dump trucks at one time. (930E:15m-long, 9m-wide)

TOTAL SITE INVESTMENT - \$55 MILLION

Left: Brisbane Marketing investment campaign for Komatsu's Wacol investment.

KOMATSU GLOBAL FRAMEWORK AGREEMENT WITH BHP BILLITON



Above: WA1200-6 at BHP site in North Queensland

BHP Billiton and Komatsu Ltd have announced a global supply agreement between the two companies to develop a sustainable and long-term for the supply of selected earthmoving equipment by Komatsu to BHP Billiton.

BHP Billiton and Komatsu have agreed on certain common principles that will be adopted on a consistent basis across the globe, in connection with the supply of earthmoving equipment and related services by Komatsu to BHP Billiton.

"We are delighted to announce this agreement, which is also recognition that our electric drive dump trucks

are world-leading machines chosen to operate in some of the largest mines in the world," said Sean Taylor, Managing Director of Komatsu Australia.

"Most importantly, it demonstrates that Komatsu's total customer support for mining equipment is seen as among the best in the world," said Sean.

To mark this agreement, Sean Taylor and Leo Kaloglou (GM, Mining) accompanied senior managers of BHP Billiton for a tour of various Komatsu Australia facilities around the country.

KOMATSU - FREE OFFER TO TRIAL ITS GENUINE OIL

Komatsu Australia has launched its first in a series of product promotional programs for the Komatsu range of Genuine Oils – with a free introductory 20 litre drum of its 15W-40 Diesel Engine Oil for every Komatsu customer who agrees to a no obligation assessment of their equipment lubrication requirements including oil analysis.

"The extensive range of Komatsu Genuine Oils are exclusively formulated and produced by Castrol for Komatsu here in Australia having been specifically developed through extensive in-field testing

to suit all of the requirements Cameron Ballantine-Jones Komatsu Australia's National Sales Manager – After Market.

"Komatsu genuine lubricants are designed to ensure you get the best performance from your machine.

Our range of Komatsu genuine lubricants incorporates a specially formulated additive package which, when combined with the highest quality base oil, provides superior protection for Komatsu equipment," he said.

Komatsu and Castrol have been working closely together for many years, in fact earlier in 2012 Castrol was awarded the Global Komatsu Ltd. Best Partnership Award for 2011.

"Komatsu's 15W-40 includes a higher TBN (Total Base Number), which assists to neutralise corrosive acids during combustion; has high oxidative stability for reduced engine deposits and oil breakdown; and exceptional detergency, which helps maintain cleaner engine parts.

It also offers outstanding anti-wear performance to protect the engine life and further enhance engine performance" Cameron explained.

Any existing Komatsu customer will qualify for a free 20 litre drum of Komatsu Genuine 15W-40 Diesel Engine Oil by simply arranging for a Komatsu / Castrol visit to assess their lubrication needs. This promotion expires February 28, 2013.

Contact your local Komatsu Customer Support Sales Representative for more information.



TRIAL OUR GENUINE OIL FOR FREE!



PROFILE: LEO KALOGLOU, GM MINING

Leo Kaloglou, a 20-year veteran of the mining equipment industry, was appointed Komatsu Australia's GM Mining in November 2011.

Before joining Komatsu Australia, he had worked for other mining equipment manufacturers, initially in service and support roles, before going on to product management, factory area representative roles, and ultimately at a director level.

Leo said he'd been very excited about the opportunity to join Komatsu Australia for a number of reasons.

"The company has a market leading range of equipment, and its technological developments lead the industry by a number of years.

"And of course it has a very good reputation in the marketplace, particularly at its senior management levels," he said.

Since taking on his Mining GM role, Leo has played a key role in implementing a number of important strategic developments at Komatsu Australia.

"For me, one important strategy has always been to service the customer at a local, regional and site level, rather than from a central head office.

"I'd rather put people out into the regions dealing directly with our customers, than have them back at head office," he said.

In line with Komatsu Australia's overall policy deployment, as recently rolled out by Managing Director Sean Taylor, the mining division has a five-prong strategy.

FIVE-PRONG STRATEGIC APPROACH:

- A focus on safety, first and foremost
- A focus on having the best people in the industry, with training to the highest standards
- A focus on customers, and ensuring industry-leading levels of service delivery
- Growing the business through being the supplier of choice to the industry
- Looking at what additional efficiencies can be extracted from the business and the way in which it operates.

Leo acknowledged there were a number of challenges facing the mining equipment supply sector.

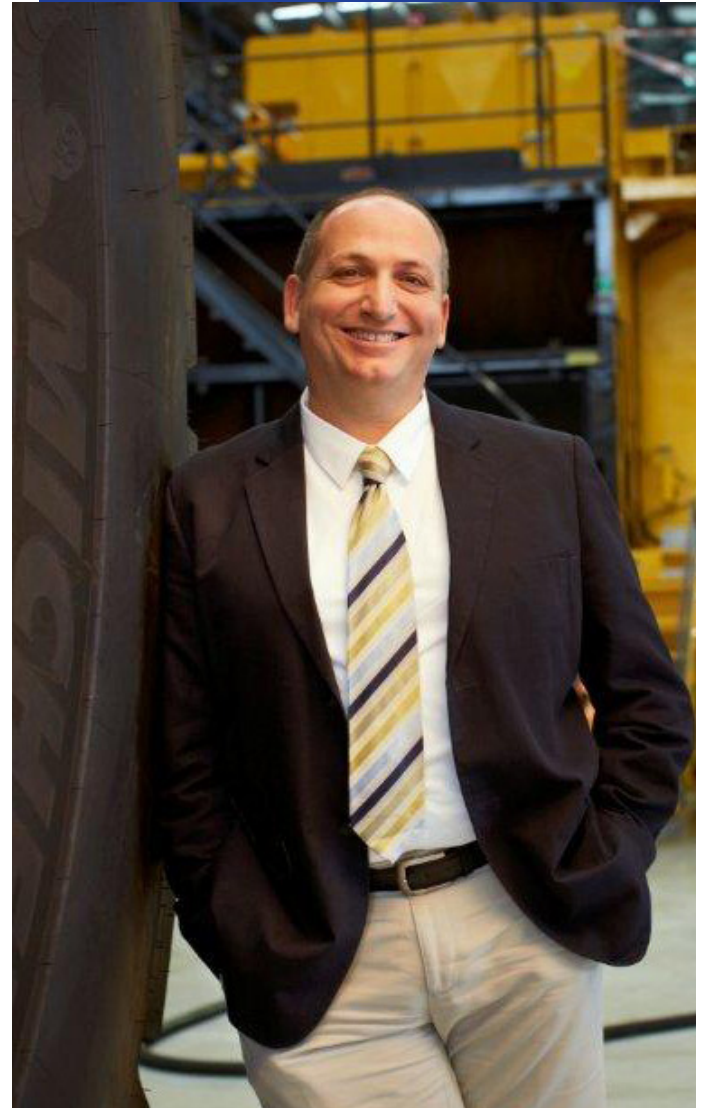
"To keep ourselves ahead of these challenges, we need to retain our ability to react to the market, and changing conditions," he said.

"We are a large company, and we've grown a lot in the past three years. And our ability to react to the changes and developments in the industry over the past six months has been crucial.

"Certainly the current mining market is giving us more challenges," Leo said.

"But we realise that the best way to grow our business during a period of reduced demand is to ensure that we provide the very best levels of service and support to our existing customer base and foster new relationships with potential customers.

"We have delivered nearly 800 pieces of Komatsu Mining Equipment to the Australian, New Zealand and New Caledonian mining sectors over the past three years, and that is a great opportunity for us now to develop and deliver innovative service and aftermarket solutions.



"Then, when the mining industry returns to a significant growth phase, we'll be well positioned as a tier one service provider."

Leo said another way to continue growing Komatsu Australia's mining business was to focus on additional value-added services and solutions.

"There are a number of things we can do for our customers, introducing and implementing continuous improvement programs to improve operational effectiveness of their Komatsu equipment, and ensure they are getting the optimum out of our product," he said.

"We also have significant technological advantages, whether remote monitoring, our vehicle health monitoring system, or Condition Monitoring Service (CMS) – there's a lot of technologies we can provide at very low cost to our customers, and they can get a lot of benefit from them.

"We have a whole range of services we can provide through our aftermarket operations, and that's the key to succeeding in today's marketplace – the value-add we can bring to our customers," said Leo.





Above: Komatsu's Warrnambool resident fitter, Ben Weaver Schouten

KOMATSU EXPANDS SERVICE NETWORK IN VIC & SA

This year, Komatsu Australia has significantly expanded its support coverage throughout its Southern Region states of Victoria and South Australia, with a growing network of new branches and resident fitters.

According to Michael Lord, Komatsu Australia's Customer Support Sales Manager, Southern Region, the recent appointment of new resident fitters in the Victorian regional centres of Geelong, Mildura and Warrnambool now allows Komatsu to provide enhanced customer support capabilities to customers throughout the state.

"These appointments complement our existing Victorian support structure, with the state head

office located in Campbellfield, Melbourne and branches in Dandenong, Wodonga and Gippsland, along with resident fitters in Echuca and Ballarat," he said.

In South Australia, Komatsu has its state head office in Adelaide, a new branch in Whyalla, plus a Komatsu agent – Ferguson Diesel – in Mt Gambier.

"At Komatsu, we are serious about customer support and we can now respond to our regional customers' needs more efficiently, particularly for urgent jobs outside planned maintenance," said Michael.

"As with all Komatsu service technicians, our resident technicians receive extensive product training on an ongoing basis, ensuring they are kept abreast of the latest technology we offer in our equipment."

"Each has a fully equipped service vehicle that is GPS equipped, so we know their location at any time."

"Knowing exactly where our support vehicles are provides a higher level of safety for our technicians plus it allows us to direct the nearest available unit to our customers when they need us," he said.

Komatsu Australia's resident fitters are backed by the

company's regional technical support network, along with the Komatsu Customer Support Call Centre which is available for parts and technical Support 24 hours a day, seven days a week by phoning 1300 566 287.

In addition, all Komatsu branches are supported by a comprehensive parts support network.

"We are constantly reviewing our support capability, to ensure we are meeting our Customer Support Charter Objectives," said Michael

"Our commitment is to supply quality equipment, parts and service support that meets or exceeds the expectations of our valued customers."

KOMATSU & BEACON PILOT PROGRAM A WINNER



“ By going into the classroom, Komatsu has the opportunity to engage with all students, including those who may never have considered a career in the machinery industry. ”

From Left: Jordan Harding-Frame, Gavin Manning, Komatsu National Apprenticeship Manager, Dyan Thalys, Beacon NSW Partnership Manager, Lana McAllan, David Williamson and Hannah Wallder.

Komatsu Australia's National Apprenticeship Manager, Gavin Manning, recently took up the challenge of giving a lesson in the real-life application of maths to a group of Beacon Foundation students at Kurri Kurri High School in the Hunter Valley and St Phillips High School, Salamander Bay.

This was a pilot program, which will now be rolled out across Australia.

“Some of the greatest challenges that schools face today are ensuring lessons are relevant to life beyond the school yard, and that even the more academic subjects of maths and English are engaging all students,” said Scott Harris, Chief Executive of the Beacon Foundation.

Beacon's latest program, Business Blackboards, is designed to bring industry directly into the classroom to create dynamic learning spaces which emphasise hands-on experiences and real-world problem solving.

Gavin took up the challenge of delivering a maths class to a group of aspiring young apprentices when he recently delivered his own Business Blackboard.

With the aid of a simple model made from plastic syringes, he explained how hydraulic systems work and the role hydraulics play in Komatsu machinery.

With a good understanding of the practical example, students then worked their way through a series of maths-based problems in order to understand the theory behind hydraulics.

The lesson plan was developed by the Beacon Foundation in collaboration with Komatsu and teachers from Kurri Kurri High School.

Following its success at Kurri Kurri, there are now plans for this and other Komatsu Business Blackboards to be rolled out in schools across Australia.

“The program is designed to deliver benefits to all stakeholders,” said Scott.

“For students, it is an opportunity to boost their interest and knowledge of maths and other core subjects, as they tackle real problems and situations that are faced in the workplace.

“Business Blackboards not only expose students to inspiring people like Gavin, but they also give first hand and up to date

information on the next steps to take in order to succeed in chosen career path.”

“I always enjoy working with young people and it was heartening to see the number of questions that they had for me,” Gavin said.

“I really identify with this program, as I personally did not enjoy maths at school, and now I use it all the time in my job.

“I have often found myself wishing that I had paid more attention in class and that is a message I want to pass on to today's students,” he said.

Michelle Mitchell, Business Development Officer for the Beacon Foundation said that hearing stories from real people, like Gavin, was a powerful experience for students who are currently in the process of identifying their own career pathways.

“When they meet someone who actually works in the industry, students can begin to imagine themselves in a similar role, and suddenly vague ideas can turn into real goals,” she said.

“For employers such Komatsu, Business Blackboards provides

an opportunity to showcase the company and raise its profile within the local community.

“Many students are unclear on what opportunities are available to them and may not have considered certain industries.

“By going into the classroom, Komatsu has the opportunity to engage with all students, including those who may never have considered a career in the machinery industry.

“There is a whole pool of talent that companies often miss due to lack of access,” said Michelle.

Business Blackboard is one of a number of programs the Beacon Foundation draws on to develop relationships between students and their local industries.

“The Beacon program is designed to provide opportunities for both sides to really understand each other,” Michelle said. “This means that we have a better chance of ensuring the right students go for the right jobs.”

Komatsu has partnered with the Beacon Foundation for over 10 years and has been involved in a variety of programs and schools across Australia.

KOMPLIMENTARY MAINTENANCE PROGRAM LAUNCHED



Komatsu Australia has announced an exclusive maintenance program for construction excavators and wheel loaders, designed to further reduce the owning and operating costs of Komatsu equipment.

Komatsu's "Komplimentary Maintenance" program provides free preventative maintenance servicing for the first three years or 2000 hours (whichever comes first) and Komatsu Premium warranty.

"Komatsu Australia's Komplimentary Maintenance program is a complete service and advanced product support solution that is being introduced on our construction excavator and wheel loader range," said Aaron Kumar, Komatsu Australia's National Sales & BDM – Service Contracts.

"Our commitment to our customers is to deliver reliable parts and service in a timely manner to ensure their machine's performance is never compromised."

This offer applies to Komatsu excavators ranging from PC130-8 up to and including PC450-8 and Komatsu wheel loaders ranging

from WA150-5 up to and including WA600-6, and covers all applicable machines, regardless of whether they are leased or purchased from Komatsu Australia.

Included in Komplimentary Maintenance are:

- Regular Preventative Maintenance servicing at 500, 1000, 1500 and 2000 hour intervals
- Complete machine inspections and service reports Komatsu Oil Wear Analysis (KOWA) oil sampling
- Technician labour
- Genuine Komatsu lubricants (excluding hydraulic oil and coolant)
- Pro-active management and advance service scheduling
- Technician travel up to 50kms

"Our Komplimentary Maintenance program has been designed to provide a number of key benefits to customers," said Aaron.

"These include lowering the cost of ownership, improving equipment uptime and reliability, protecting the value of our customers' capital investment, and ensuring that proper maintenance is carried out by factory certified technicians using OEM parts.

"As a result, purchasers of new Komatsu construction sized excavators and wheel loaders now have the added peace of mind in knowing that their scheduled maintenance costs will be zero for the first three years or 2000 hours of that machine's life.

"In addition, because it has been serviced by trained Komatsu technicians using genuine OEM parts and consumables, they can be confident that it remains in optimum operating condition."

An important element of Komplimentary Maintenance is Komatsu's KOMTRAX® remote

monitoring system, which provides complete online access to machine operating data, accessible via computer or tablet. KOMTRAX® works with Komplimentary Maintenance to notify customers and their local Komatsu branch when a machine is due for a service.

"This helps ensure equipment is kept in peak operating condition and also enables customers to monitor and manage their fleets," said Aaron.

Once the Komplimentary Maintenance program concludes, Komatsu Australia offers extended maintenance programs to continue genuine servicing of a machine.

"By using a Komatsu branch to perform servicing, this complete solution ensures that only genuine parts and lubricants are used during regular maintenance intervals.

"It also means that only highly skilled and efficient factory-certified technicians perform the repair and maintenance work necessary to keep Komatsu equipment running like new," he said.

NEW 350 TONNE CAPACITY TRACK PRESS NOW AT WACOL

Komatsu Australia has launched a 350 tonne capacity track press at its new state-of-the-art Wacol facilities in Brisbane.

Supplied by WTC Machinery, recognised as the industry leader in safe, efficient track maintenance equipment, the new press and associated tooling has the ability to work on tracks for some of the largest dozers, excavators and hydraulic shovels – of any make – on the market.

It features high ram speeds, adjustable ram force and a hydraulic track hold-down clamp to ensure safe, rapid track disassembly and reassembly.

The new track shop is part of the new 55,000m² Wacol facility, and incorporates a MT10,000 digital track pad tensioning device for fast, accurate tensioning.

Services available through the new Wacol track shop include:

- Pin and bush turns, which essentially give tracks a second life
- Pin and bush replacement
- Vacuum test and re-lube for sealed/lubricated tracks
- Remove and fitment of grouser plates
- All general repairs.

To ensure they are getting the most from their undercarriage, customers can arrange a free undercarriage inspection to be carried out by one of Komatsu's trained Customer Support Sales Representatives.

"Our Brisbane customers can now know that with our new track press facility, Komatsu can provide them with the best solution for all their undercarriage needs," said Dean Gaedtke, Komatsu Australia's Regional General Manager, Queensland.

"We understand the importance of keeping our customers' machines downtime to a minimum, so when undercarriage needs replacement or repair, our new modern track press facility is able to provide a fast and safe service," he said.



Above: Wacol branch where the new 350 tonne track press is currently located.

PLATINUM PARTNERS WITH ROYAL AUSTRALIAN ENGINEERS



In September, Sean Taylor, Komatsu Australia's Managing Director, announced that the earthmoving manufacturer has become a foundation partner for the Royal Australian Engineers Foundation.

Komatsu's agreement with the Royal Australian Engineers Foundation offers financial support to help the Foundation continue current programs and develop future programs.

Sean, a Royal Australian Engineer himself proudly commented that

"Over the years, Komatsu has worked closely with the Royal Australian Engineers to ensure our products are well suited to the rugged applications that the army calls for, and so we are very proud to be associated with the foundation."

"On a personal note, I feel that that the training and expertise that I received whilst in the Royal Australian Engineers is a large component of my professional growth story, and so I always look favourably upon ex Sappers when making recruitment decisions in my company"



Left: John Wertheimer, Chairman RAE Foundation. Colin Shaw, Komatsu Australia's GM People & Strategy, Tom Zube, GM NSW and Todd Connolly, Head of Marketing and Corporate Planning attended the Reynolds Dinner on the 9th September and accepted the Platinum Partners certificate on behalf of Komatsu.



IKE'S KOMATSU CAREER TIMELINE

1965

Mechanical Engineer, Komatsu Japan

1975

South East Regional Service Manager, Komatsu America

1980

Service Technical Development Mgr, Komatsu Japan

1983

National Service Manager, Komatsu Australia

1987

National Technical Manager, Komatsu Australia

1990 - 2012

National Technical Engineer, Komatsu Australia

GURU IKE MURATA RETIRES

Komatsu Australia hydraulic troubleshooting guru Ike Murata has recently retired after over 47 years with the company – nearly 30 of them in Australia.

Ike has held the position of Technical Engineer in Australia since the formation of Komatsu Australia in 2001.

He grew up in Japan, commencing employment with Komatsu Ltd in April 1965 as a mechanical engineer after completing university. During this time, Ike carried out performance checks and testing of Komatsu dozers – at the time, the company's principal product line.

In March 1975, he was transferred to the US, as South East Regional Service Manager at Komatsu America Corp's Atlanta, Georgia office – and where he developed his love of troubleshooting machine issues.

He returned to Komatsu's head office in Tokyo in 1980 as Service Technical Developing Manager, with responsibility for the service material section, including development of repair manuals.

Ike first visited Australia in February 1983, for the introduction of the HD1200 dump trucks. He was asked by the Managing Director of Komatsu Asia Pacific (which looked after Australia at the time) to transfer out here – and in November 1983, he became National Service Manager at the Botany head office.

With Australia in a severe recession at the time, Ike could only afford a secondhand car – which he became very adept at repairing!

In August 1987, he was asked by Komatsu Ltd to return to Japan; however, he and his wife Michiko and daughter Keiko preferred living in Australia, and so he and his family opted to remain here.

As a result, Ike had to resign from Komatsu Ltd, and instead began work as Technical Manager with the-then NSW Komatsu distributor ANI Komatsu.

With the formation of NS Komatsu in 1990, Ike joined the new national organisation as National Technical Manager, with his title changing to Technical Engineer when Komatsu Australia was established. He continued in this role until his retirement in September this year.

During his time with Komatsu in Australia, Ike has travelled to many sites for the company including Weipa, Century Mines, Mt Isa, Darwin, Groote Eylandt, Kakadu, Koolan Island, Port Hedland, Mt Newman, Bunbury, Whyalla, Coober Pedy (SA), along with places in outback NSW and Victoria, along with most branches around the country.

Komatsu Australia wishes Ike and Michiko all the very best in their retirement.

KOMATSU-TOPCON TECHNOLOGY ROADSHOW FOR THE WEST

Komatsu Australia and Topcon's Australian distributor Position Partners recently joined together in a four-week Technology Roadshow in Western Australia, from Kalgoorlie to the state's north-western mining regions.

The roadshow, from mid-September until mid-October, highlighted Topcon's precision machine control and surveying systems, demonstrated on Komatsu equipment, including a GD655-5 grader and WA380-6 wheel loader.

"This was an ideal opportunity for us to showcase Komatsu equipment working with the world's leading GPS-based precision machine control systems," said Colin Brindle, Komatsu Australia's Sales Manager Construction & Utility for Western Australia and the Northern Territory.

"It was very successful for both of us, and is resulting in a number of sales – including a WA380-6 to JSW Holdings in Kununurra," he said.



Right: Komatsu GD655-5 grader at the Topcon Technology Roadshow in Western Australia.

APPRENTICE OF THE YEAR TAKING ON KART RACING'S BEST



Left: Rory Symonds, NSW Apprentice of the Year (3rd Year), recently competed in the Australian Karting Association National Championships.

A NSW Komatsu Apprentice of the Year is taking on Australia's best go-kart racers in the country's fastest karting category.

Rory Symonds, the current NSW Apprentice of the Year (3rd Year), recently competed in the Australian Karting Association National Championships, and recently raced in Round 1 of the Rotax Pro Tour national series.

Rory ran Komatsu signage on his kart at the national championships, as a result of the company supplying tyres and oil for the event. The Orange-based racer finished 16th for the meeting – an impressive result for the privateer against the might of the works teams.

"There's some pretty big budgets out there," said Rory.

"I've only recently started racing at this sort of level though, so I'm happy with that performance – I hope to keep improving, move forward and start mixing it with the works drivers."

The next step for Rory is competing in the Rotax Pro Tour national series, the first round of which was held in Canberra at the end of October.

The diesel fitter and auto electrician has purchased a new Arrow X2 kart for the series, and believes he hasn't begun to tap in to the potential of his new weapon.

"I'd say it's about as good as my last kart at the moment," he said. "But the more time I spend with it, the better we will be able to set it up and the faster we'll get."

"We were 16th again in Canberra, but I'm confident I can keep improving from there."

"Having completed his diesel fitter's apprenticeship in July, and with the completion of his auto electrician's qualifications imminent, Rory is hopeful that he will have more time available to devote to his passion."

"My bosses at Komatsu have been excellent in allowing me a little bit of flexibility. It's always going to be a struggle when you're trying to juggle working and completing an apprenticeship."

"If anything, I think finishing them off will free up some more time, and allow me to devote more time to my racing – which can only help."

KOMATSU EMPLOYEE "WORLD'S STRONGEST MAN"



Above: Eben Le Roux showing his might by pulling the WA480 wheel loader at Komatsu's Wacol branch last September

Komatsu employee Eben Le Roux has returned from the World's Strongest Man contest in Los Angeles determined to return for another tilt at the crown.

Eben was Australia's only contestant in the world's foremost strong-man competition, which was broadcast on ESPN worldwide, after receiving a special invitation from organisers.

While the South African-born fitter from Komatsu's Wacol facility in Queensland did not do as well as he had hoped, he says the event was a huge eye-opener, giving him renewed enthusiasm to push for the title again.

"I did well in a number of the events – like the loading race," he said.

"In that race you carry four 125-kilo anvils over a distance and load them up on a platform, and I had a good result in that.

"It was hard, being a rookie at that level, to know how hard to push – there were a couple of times when I held back to preserve my endurance, only to have something left at the end.

"For example, I missed out in the truck pull by just two seconds – but I know I was cautious at the start because I didn't want to use myself up too much too early. Two seconds is nothing – I could have made that easily.

"I learned pretty quickly that when you're up against the strongest guys in the world, you can't really be cautious. I think, because of that, I didn't quite reach my PBs in some of the events.

"It's all a learning experience – it was my first event and there were guys there with 10 years of experience in that level of competition.

"I've got a much better understanding of what's required now – I'm not the biggest guy, so I need to use my agility to my advantage. Other guys can carry more, but they can't move it like I can.

"I want to gain another 10 kilograms for next year – I've already started planning my qualification process, starting with a qualifying event in Melbourne in March."

Komatsu congratulates Eben on his achievements in the World's Strongest Man contest – and wishes him the best of luck in his quest to return to the competition in 2013.

JODANNA PULLEN: KOMATSU'S FASTEST MINING SALES REP



When she's not out on a mine site selling customers another multi-million dollar piece of mining equipment, Jodanna Pullen, Komatsu Australia's Mining Sales Account Manager for Central Queensland, is one of Australia's fastest car drivers.

Jodanna is a serious competitor in Australian drag racing, and has recently purchased a new car for her 2012-13 season, in which she will compete in the Rocket Allstars Racing Series Super Stock class.

Her new car is a VZ Holden Monaro, with a Five Star carbon fibre body, built by Jerry Bickel Racecars in 2006.

It's powered by a 399ci Chevrolet Small Block Pro Stock engine, generating some 1050 hp (780 kW) of power at approximately 10,000 rpm – allowing it to reach speeds of up to 180 mph.

A proven force on the race track, Jodanna's new machine currently holds the national speed record for the Pro Stock category and has numerous race wins to its name – giving her great hopes for the season ahead.

Her own personal bests so far include achieving the quarter mile in 10.08 seconds at a top speed of 131 mph (211 km/h) in the super sedan class of drag racing, and the quarter mile in 8.11 seconds at a top speed of 172 mph (277 km/h) in a dragster.

Born into a motor racing family with her dad David enjoying success not only on the race track but also in his career on the mine site, it isn't surprising that Jodanna found herself following a similar path.

Today, she has more than two decades of racing experience behind her – plus is responsible for selling and project managing mining equipment valued at up

to tens of millions of dollars for Komatsu Australia to mine sites from Emerald to Mackay to Mount Isa and all of the Bowen Basin.

Her customers include the major mining houses and contractors active in the region. Before joining Komatsu three years ago, Jodanna had a similar role in the marine industry, looking after dealerships around Australia.

She holds formal qualifications in business management, financial services, credit management and hospitality.

Jodanna is currently seeking sponsorship for her move into the Super Stock class, to help her achieve her drag racing dreams.

She said an important element in her success on the race track has been the support she's received from Komatsu Australia.

"The company is very supportive in terms of giving me the flexibility I need

so that I can attend national events all over the country," Jodanna said.

"As you can imagine, my role as a mining sales account manager is very demanding, and they do work with me when I need time out of the office in order to pursue my dream.

"Everyone at the company is incredibly supportive, they are always giving me encouragement and asking how I'm doing.

"In terms of customer relationships, it also makes a point of difference; when I first meet with customers, they are surprised to have me turn up to not only sell mining equipment, but also to find out that I have a drag car that I race.

"And of course, most of my customers are very mechanically minded, so they are keen to talk about the mechanical and engineering design factors behind the car – so really fits with what we do," said Jodanna.

KOMATSU FLEET IN BULK HANDLING PROJECT IN NEW CALEDONIA

In mid-October, a fleet of around 20 items of Komatsu equipment was involved in a massive bulk handling project – unloading 48,000 tonnes of coal to be used in Koniambo Nickel SAS's plant power operations nickel mine infrastructure in the Northern Province of New Caledonia.

Komatsu's New Caledonia operation was responsible for supplying and ensuring the smooth running of the Komatsu equipment used in this operation.

Koniambo Nickel SAS (KNS) is a joint venture between Société Minière du Sud Pacifique (SMSP) and Xstrata Nickel, and is one of the largest and highest grade

undeveloped nickel resources in the world, and is scheduled to go into full production next year.

Komatsu equipment used for unloading the 48,000 tonnes of coal from the bulk carrier Thor Friendship included WA250PZ-6, WA600-6 wheel loaders and SK1020 skidsteers.

Before the arrival of Thor Friendship, the Komatsu team meticulously greased, overhauled, modified and tested – both empty and loaded – all the equipment.

The unloading process was scheduled to take place over eight days, in a 24-hour a day operation, said Pepijn Deckers, Regional

General Manager with Komatsu Nouvelle-Calédonie. The material was unloaded from the ship using its own clamshell cranes, deposited on the dockside, from where the Komatsu loaders loaded it into trucks and side tippers for transport to the construction site.

"The organisation and implementation of a round-the-clock schedule over eight days gave us the opportunity to strengthen our brand image of availability, service and quality," said Pepijn.

"Our technicians were on hand at all times, allowing them to take advantage of every break time for the KNS operators to work on the equipment, ensuring that

everything was in good condition and operational. "The unloading was completed at midday on Monday October 22, after eight days of non-stop activity.

Pepijn said that in the first two days, only 4000 tonnes of material were discharged, due to the initial lack of experience of KNS operators with the equipment and the operation, but by the end of discharge, the rate was up to 10,000 tonnes per day.

"As a result of careful preparation, making best use of operator rest times, and the efficiency of our staff – during these eight days of non-stop unloading, the availability of the Komatsu equipment used for this operation was over 99.8%," he said.



KOMATSU & BENEDICT SUPPORT FUNDRAISER FOR OPERATOR REHAB

Komatsu Australia recently assisted with a fundraiser for a valued employee of Sydney-based Benedict Industries, which today is the largest producer and reseller of quarried, recycled and landscape products in NSW.

Kelly Berthaly is a loader operator with Benedict Recycling at Chipping Norton, while her husband Nathan is a site supervisor.

Kelly became severely ill just over two years ago, culminating in a major operation which she successfully recovered from, then in early August she suffered a major stroke.

To assist the Berthaly family through this difficult time, Benedict Industries held a fundraiser in early October, which raised nearly \$42,000.

This money is being used to cover the costs of Kelly's rehabilitation as well as in paying day-to-day bills incurred by her family.

Surprise guests at the evening were Rugby League/Union great Wendell Sailor and his wife Tara.

Attending the event on behalf of Komatsu Australia were Sydney's Knox Walmsley and Myles Garner.

In support of this, Komatsu took a table for the evening, supplied a number of auction and raffle items, with Knox conducting the auction.

"It was an outstanding success, and a great example of a company bringing its community together to support a family truly in need," said Knox.



Above from left to right: Knox Walmsley Komatsu Australia's Major Accounts Manager NSW with former rugby league player, Wendell Sailor and Komatsu Customer Service Sales Representative NSW, Myles Garner.

CUSTOMER SATISFACTION SURVEYS

As part of Komatsu Australia's ongoing commitment to continually improve our products and services in order to meet our customers' needs, in October this year we invited a number of our customers to participate in our annual Customer Satisfaction Survey's.

One survey focused on our new machine sales process and the other primary targeted customers who require our parts and service support. We had a fantastic response, with over 500 customers providing their feedback on a number of important issues relating to our organisation. By conducting the surveys, we are able to identify the areas that are working well and also gain a better understanding of where we can improve.

As an added incentive to participate, any customer who completed the survey went into the draw to win \$1000 cash. We are pleased to announce the two winners of this draw:

- New Equipment Survey Winner: Rob Davis of Rob Davis Earthworks Pty Ltd, based in Melbourne VIC
- Parts and Service Survey Winner: Jason Buchan of Spot On Irrigation Systems Pty Ltd, based in Cowra NSW

Once again, we would like to take this opportunity to thank all our customers for their time in participating in this important process.



Above Left: Rob Davis from Rob Davis Earthworks Pty Ltd, based in Melbourne VIC Right: Jason Buchan from Spot On Irrigation Systems Pty Ltd, based in Cowra NSW.

REILLY TAKES DELIVERY OF THIRD KOMATSU WA320PZ-6

Perth-based specialist underground civil engineering company Reilly Contractors have recently taken delivery of its third Komatsu WA320PZ-6 tool carrier in less than 12 months – and is making smart use of the KOMTRAX remote monitoring system to get optimum productivity and performance from the machines.

Started by Mike Reilly and his wife Liz only two-and-a-half years ago, the company has grown quickly from being just Mike, Liz and a ute operating out of their garage, to having more than 40 employees, 10 excavators and six loaders – and has just moved into new premises.

Reilly Contractors specialises in underground services installation work for Perth's major subdivision contractors, covering sewerage, stormwater, water reticulation, gas, power and communications. Other works include pump stations and wet hire.

Mike and Liz moved from the UK eight years ago, where Mike started as a

quantity surveyor, climbed the ladder to become a commercial manager before starting his own business.

After moving to Australia, Mike started as a project manager and then after four years moved to another business as operations manager before leaving to set up on his own.

"Although we are a new business we have invested in training and currently have three Cert 3 qualified employees and one Cert 4 employee in the business," said Mike.

"I'm on the board of the Civil Contractors Federation in WA, as we are keen to give back to the industry."

Reilly Contractors has recently been awarded a major two-year subdivision contract covering two major subdivisions in the Perth region.

"It's great for us now to have that as a base, and grow the business, and get the gear paid off," he said.

The Komatsu toolcarriers come with a full range of attachments, including buckets, forks, and crane jibs.

"We've got them as a multipurpose tool for our subdivision sites," said Mike. "They can be doing a whole

range of tasks, whether doing earthworks, backfilling, or handling and distributing material around the site. They are ideal for us."

All three loaders are also road-registered, so that they can quickly and easily move between adjacent subdivision projects.

Mike and Liz have also been able to harness KOMTRAX to ensure they are getting the best from their Komatsu loaders.

"We are using KOMTRAX all the time. I can track the fuel and the hours the machines are working – and that's information I can use when we are pricing other projects as well.

"I can see on a job how many hours we actually worked – it tells me working hours and non-working hours – and that's important, because in those non-working hours, we could be doing other work," he said.

"That means we have the potential to price one job, and then allocate the one machine across two projects if they are in close proximity – rather than having to bring in another machine."

In purchasing his two most recent WA320PZs, Mike opted to go with Komatsu Corporate Finance.

"We've found John Meakins there has been excellent to deal with; they have a good understanding of the business we are in, and how we operate.

"In fact, we've found the overall service from Komatsu has been excellent – right from our sales representative Steve Maffescioni, through to servicing and the follow-up; it's all been very good," said Mike.

Below: Pump Station installation by Reilly Contractors.

Inset: The new Komatsu WA320PZ-6 wheel loader delivered to site.



WELLINGTON DEMOLITION PRIDES ITSELF ON QUALITY

Wellington-based Quality Demolition and Contracting lives up to its name, not only in the provision of its services, but also in the selection and care of its equipment.

Started in 1994 by Gavin Gray, the company today is run by Gavin along with his son Shane and daughter Cassandra, carrying out demolition, construction, house-moving and building earthquake-proofing as far south as Nelson and as far north as Taranaki.

It operates a fleet of nine current-model Komatsu excavators, including a PC300LC-7, a PC200-8, a PC100-6, a PC55MR-3, a PC30MR-3 and a PC18MR-3, plus an SK714-5 skidsteer and a CD30R-1 crawler site dumper.

Attachments include concrete crushers on all the machines over 10 tonnes – with the company looking at buying a crusher for its 10 tonner, plus rock breakers and rippers on all the excavators.

The larger excavators are used primarily for demolition, while the smaller ones carry out general earthworks and foundations, carparks and the like.

The Grays pride themselves on running a fleet of well-presented equipment, whether their earthmoving equipment, their cranes or their seven Kenworth and two UD prime movers.

“All our Komatsu machines are kept in tip-top condition, and our oldest one has done about 4000 hours,” said Shane Gray.

“We’ve been buying Komatsu excavators since the time dad started the company, and until recently we bought another brand for our mini excavators – but recently we decided to make the switch to Komatsu for them as well,” he said.

“The other dealer didn’t have the parts and service that we require, and Komatsu is really on the front foot at the moment, so we made the change.

“We’ve always liked the reliability and performance of the Komatsu diggers; they are smooth and quick, and our operators like them,” said Shane.

“The service and support we get is pretty good; Cameron Wait (Komatsu’s territory sales manager for the Lower North Island) is really good to deal with.”

Some recent projects carried out by Quality Demolition and Contracting include the demolition of a block of aging council flats in the Wellington suburb of Newtown, and some old hangars at the Ohakea Royal NZ Air Force base near Palmerston North.



KOMATSU GETS DOWN TO (SNOW) BUSINESS



Komatsu NZ assembled and commissioned the PC1250SP-8 excavator under extreme weather conditions

Komatsu NZ's Christchurch branch team recently assembled and commissioned a new PC1250SP-8R excavator in extreme winter conditions – including snow, sleet, rain, fog and hail – to ensure on-time delivery for the customer on the South Island's rugged West Coast.

The 125 tonne excavator had been purchased by specialist ground engineering contractor Geotech Ground Engineering Ltd, which is carrying out contract mining operations at the Strongman Mine near Greymouth.

Geotech's Komatsu fleet at the mine includes a PC750-7 excavator, a PC300-7, a D155A-3 dozer and two HD605-7EA trucks, plus the new PC1250SP-8R.

Komatsu's Christchurch team was required to assemble and commission the new PC1250 without delay, in order to meet Geotech's requirement to have the machine in production as quickly as possible.

The process was carried out within a total of 10 days.

The Strongman mine, situated north of Greymouth, has portals at an elevation of 600 m above sea level, requiring it to be accessed via a 6 km, 1-in-8 grade road from the coastal highway.

The topography is extremely rugged and, being so high, the mine is

prone to experiencing extreme and challenging weather conditions.

It produces approximately 120,000 tonnes per annum of low ash, bituminous high volatile B rank coal.

To date, coal from Strongman has primarily been sold to Japan, China and India as thermal coal, although there is now a strong demand for it as semi-soft coking coal in Japan.

In addition, approximately 5% is sold as graded domestic product and a further 10% to the cement industry.

Geotech is a specialist ground engineering contractor, specialising in tunnelling, ground stabilisation, precision blasting and a wide range of earthmoving projects, with the ability to mobilise plant and operate anywhere in New Zealand.

Its main focus is on high-end contracting projects in extreme, challenging and environmentally sensitive sites.

With all three companies – Komatsu, Geotech and SENZ-Strongman – placing top priority on safety above all else, the key criterion was for the machine's commissioning to be carried out safely.

Komatsu's team working on the excavator build consisted of Rob McGregor, John Lewis, Dan McKay, Glen Inwood-Reardon and Scott Bout. Key elements in achieving this included ensuring everyone involved was appropriately dressed with the

correct PPE gear, thermals and waterproof clothing, taking frequent breaks for warm food and drinks, and ensuring there was adequate visibility to work safely.

"A few times we had to stop the crane operation when visibility got really bad," said Rob McGregor, Komatsu NZ's Christchurch manager.

"But this sort of weather is fairly typical of a site this high up on the West Coast in June, so we knew we may have had to deal with it.

"In addition, the excavator came over from Christchurch on six trucks, one of which got stuck on Arthurs Pass for a few hours on the Monday when the front came through.

On completion of the assembly and commissioning, Geoff O'Leary, Komatsu NZ's national operator trainer, carried out handover and training on the new machine.

Gordon McGlashen, Geotech's plant manager, was full of praise for the way in which the Komatsu NZ team worked on the PC1250.

"They took the challenge on and did a really good job.

"John Lewis, (Komatsu's head mechanic from Christchurch) was excellent through the whole job, right up until when he and I had to sit down and go through the paperwork to sign everything off once the machine was put together," said Gordon.

PROCESS ASSEMBLY:

Day 1

Secure build site, establish layout. Install upper structure centre frame to left-hand and right-hand track frames and connect travel motor piping.

Day 2

Install counterweight and platforms, torque all mounting bolts, inspect all oil levels and start machine.

Day 3

Install boom and lift cylinders in place, install arm cylinders to boom assembly and bleed.

Day 4

Install bucket cylinders to arm assembly and install arm bleed all cylinders

Day 5

Inspect hydraulic oil levels and flush system. Continue with fitment of guards and handrails.

Day 6

Fit site-specific handrails, install fire suppression system.

Day 7

Fitment of bucket and electrical site-specific lights, continue to install fire suppression system.

Day 8

Complete installation of handrails, fire suppression system, carry out grease system modifications.

Day 9

Two-way radio and radio access lights and decals installed; assembly work completed.

Day 10

Full preventive maintenance clinic and pre-delivery performed, swing motor modifications carried out.

Day 11

Machine goes to work

2013

Kids

KOMATSU CALENDAR

January

Su	M	Tu	W	Th	F	Sa
	1	2	3	4	5	
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

February

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March

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31						

April

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28	29	30				

May

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31						

June

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July

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August

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September

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October

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November

Su	M	Tu	W	Th	F	Sa
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30						

December

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22	23	24	25	26	27	28
29	30	31				



Hi Kids

Kim, Matt and Sue would like you to create your OWN 2013 calendar.

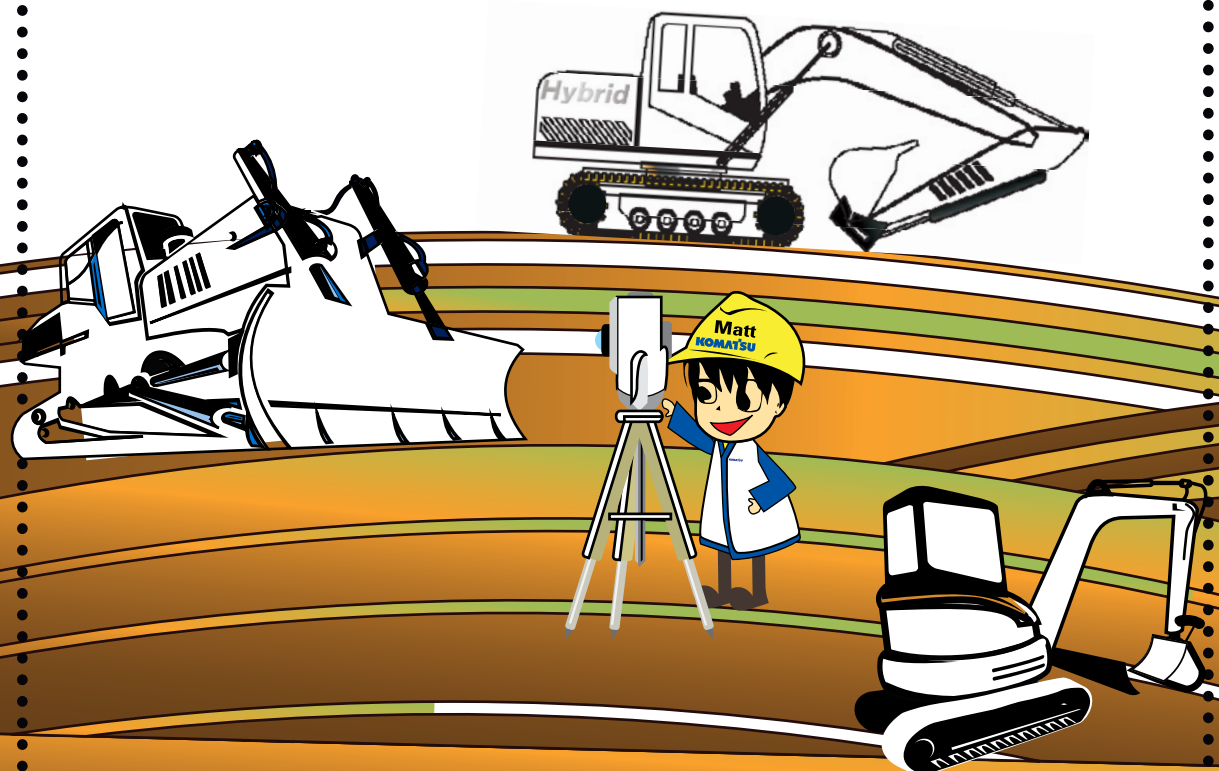
Step 1

Colour in the white space including the 3 Komatsu machines

Step 2

Get mum or dad to help you cut along the dotted line.

happy creating!



The Future of Earthmoving

Our Hybrid power innovations are leading the way to a better future



Komatsu Australia received two prestigious awards for its Hybrid technology



KOMATSU